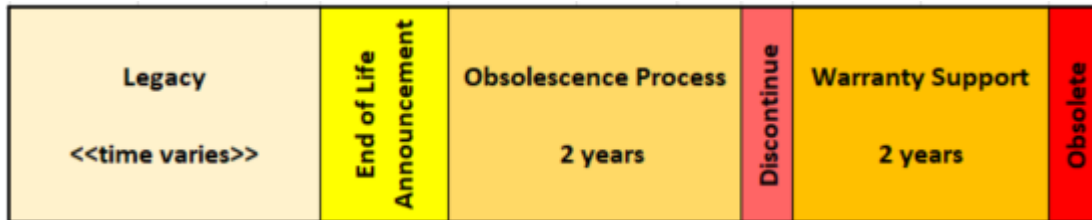


Hardy Process Solutions Product Lifecycle Management



Definitions

Active - Current product offering with no planned Obsolescence date identified.

Legacy Status – Initiates End of Life process. Planned Obsolescence date identified.

Products are typically placed into Legacy status due to one of more of the following reasons:

- a) Components or parts used to construct the products are no longer available.
- b) Low and declining volumes of products being shipped.
- c) Newer replacement product exists. Functional value is gained by migrating.
- Products in Legacy status are fully supported but are moved into the Legacy section of the Price List and website.
- Products in Legacy status are not recommended for new installations.
- Time spent in Legacy status varies and depends on one or more thresholds (part availability, volumes sold, manufacturability, economic viability) that are crossed before determining an Obsolescence date.

End of Life Announcement – Planned Obsolescence date announced.

- Actively execute migration plans to replacement product when available.
- Products are generally orderable until Discontinue date*.

*Out of Stock status may occur prior to Last Order Date.

Discontinue Date – End of Sales, no further orders taken.

- Product is removed from the Price List.
- Marked “Obsolete” in the Legacy section of the website.
- Warranty, repairs, and exchanges are supported for 2 years.

Obsolete – Product is no longer supported.

- Product documentation (manuals and drawings) to remain in Legacy section of website.